

# **GRABBER**<sup>®</sup>

CONSTRUCTION PRODUCTS (CANADA) INC.

July 31, 2018

To: Our Valued Customers

RE: NEW PRICING EFFECTIVE September 1<sup>st</sup>, 2018

We would like to take this time to thank you for your continued support in using **GRABBER**<sup>®</sup> Construction Products.

Further to our "price-increase" pre-announcement letter, please find enclosed an updated price list effective September 1, 2018. As of today's notice our 4<sup>th</sup> quarter mill capacity is full, all new container direct ship orders will be at September 1<sup>st</sup> pricing.

Due to increases in manufacturing costs, weakening of our Canadian Dollar, new tariff taxes and shipping cost, we are forced to increase prices. Our increases vary as noted below.

Fasteners:	5%
Bits:	5%
Adhesive:	10%
CB Clips:	5%
No Coat:	5%

Due to our American company website we have encountered confusion over the years as to which products are stocked in Canada. Please be sure you are on our Canadian website [www.grabbercanada.ca](http://www.grabbercanada.ca) which will list all products carried in Canada.

Sales Manager:	Rodger McQueen	<a href="mailto:rmcqueen@grabbercanada.ca">rmcqueen@grabbercanada.ca</a>
Western Sales:	Cory Geill	<a href="mailto:cgeill@grabbercanada.ca">cgeill@grabbercanada.ca</a>
Office Manager:	Nicole Dodd	<a href="mailto:ndodd@grabbercanada.ca">ndodd@grabbercanada.ca</a>
Customer Service:	Greg Paul	<a href="mailto:gpaul@grabbercanada.ca">gpaul@grabbercanada.ca</a>
Canadian Sales & Operations Mgr.	Randy Grill	<a href="mailto:rgrill@grabbercanada.ca">rgrill@grabbercanada.ca</a>
Purchase Orders:		<a href="mailto:sales@grabbercanada.ca">sales@grabbercanada.ca</a>

We will continue to offer you the best products, premium quality, pricing, and service in the marketplace.

Thank you again for your continued support...

Sincerely,

Randy Grill  
Canadian Region Sales & Operations Manager  
**GRABBER**<sup>®</sup> Construction Products (Canada) Inc.