



To: All Canadian ROCKWOOL Customers
From: Brian Levoguer, Vice President Building Insulation

Date: Oct 1, 2018

Re: **ROCKWOOL PRICE INCREASE ANNOUNCEMENT- CANADA: EFFECTIVE JANUARY 2, 2019**

Please be advised that due to ongoing inflation pressure in both raw materials and transportation costs, ROCKWOOL will be increasing prices to all customers in all channels in Canada on the following products:

AFB®	+6%
COMFORTBATT® WOOD STUD	+6%
COMFORTBATT® STEEL STUD	+6%
SAFE 'N' SOUND®	+6%
COMFORTBOARD™ 80, COMFORTBOARD™ 110	+6%

The above increase will apply to all orders shipped on or after January 2nd, 2019 regardless of the date of order placement.

New discounts will be provided by your ROCKWOOL representative in the near future.

If you have any questions regarding this announcement, please contact your ROCKWOOL sales representative or the undersigned.

Yours truly,

A handwritten signature in black ink, appearing to read 'BL', followed by a period.

BRIAN LEVOGUER
VICE PRESIDENT / BUILDING INSULATION | ROCKWOOL