

April 27, 2018

To: All Canada CertainTeed Ceilings Customers

Subject: CertainTeed Ceilings Price Increase Notice

Effective with all shipments on or after **June 4, 2018**, CertainTeed Ceilings will increase the price on all suspension system products 15% for all Canadian Customers. This price increase is the result of cost increases in steel and transportation.

At this time, we do not expect to implement a managed availability program in the near future. However, the steel market is in a period of significant volatility. We will closely monitor available supply and inform you at the earliest possible time, if and when, we need to implement such a program.

Please contact your CertainTeed Ceilings area representative for guidance on all project quotes. New price lists will be provided to you by your CertainTeed Ceilings representative.

We, at CertainTeed Ceilings, very much appreciate your business.

Yours truly,



Wayne Edgcombe
VP Sales, CertainTeed IPG Canada



Mike Bielak
Director, CertainTeed IPG - Ceilings